



## SERVICES FOR SMALL BUSINESS

- Business plan development
- Small business start-up guidance
- Accounting guidance
- Loan information and packaging assistance
- Organizational structure advice
- Productivity enhancement advice
- Marketing assistance
- Financial planning
- Cost-analysis assistance
- Training programs
- Construction management assistance
- Export assistance

“ **THE SBDC** was instrumental in helping me become a business owner. They walked me through every step and provided expert guidance throughout this complicated process. ”

# Planning your Future

## CONTACT US

**Any individual considering starting a small business in New York State, or any existing small business owner may request SBDC assistance.**

**There is no charge for SBDC counseling services. If you are interested in learning more, contact your nearest SBDC regional center, or call the SBDC toll-free, at 1-800-732-SBDC.**

**Visit our web site at: [www.nysbdc.org](http://www.nysbdc.org)**

**The New York Small Business Development Center (NY SBDC) provides entrepreneurs and small business owners in New York State with the highest quality, no-cost, confidential business counseling, training and research. Our assistance helps people achieve real success, as it has for more than 30 years.**



Funded in part through a Cooperative Agreement with the U.S. Small Business Administration.





Since  
1984



450,500

SBDC clients  
counseled

\$6.1B

used to start or  
expand businesses

195,600

jobs have been  
created or saved

464,000

NYS residents  
attended training

## OUR STORY

SBDC advisement is customized for each individual according to his or her needs. Business assistance services – counseling, training, and customized business research – are available to all New Yorkers that request them. A network of 23 service centers and several dozen satellite offices throughout New York State makes these services available in your community.

Full-time professional SBDC business advisors staff each center. We recruit individuals with excellent education and experience and then provide exceptional professional development to update their business skills, expand their knowledge and polish their counseling skills. SBDC's expert advisors are prepared to help you meet any challenge that might stand in your way to success. Online counseling is also available to SBDC clients.

## CUSTOMIZED ASSISTANCE

- Access to Alternative Financing
- Cybersecurity Advisement
- Energy/Environmental Compliance
- Government Contracting
- Mature Entrepreneur Guidance
- Young Entrepreneur Guidance
- Copyright, Trademark and Intellectual Property
- Entering the Global Marketplace
- Rural/Agribusiness Initiatives
- Manufacturing

## SPECIAL PROGRAMS

- Disaster Assistance
- Immigrant Entrepreneurs
- EntreSkills™
- International Business Development
- MWBE Contracting & Bonding
- Technology Commercialization
- Veterans Assistance
- Women Business Owners

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